



## **About Nippon Recruitment**

*Nippon Recruitment specialises in international recruitment worldwide, with a focus on Japanese companies. On behalf of our customer, we are looking for a*

### **Business Developer, Schiphol (1050) Logistics, sales, native Japanese, pioneer**

## **Company information**

Our customer is a global logistics services provider, providing supply chain logistics services worldwide. To increase Japanese business in Europe, they will start up in the Netherlands and are now looking for a pioneer who will initially set up and later expand business.

## **Job description**

As Business Developer, you will start up business in Europe from scratch:

- Customer engagement: find potential customer, start engagement and get contract for logistics services. After launch of the services, focus will be on account management and business development
- Project support: Coordinate with customer and internal project members for new warehouse launch, service expansion etc.
- Co-operating with affiliated companies for smooth business launch

## **Job requirements**

In order to qualify for this versatile and challenging position, required are at least the following criteria:

- Fluency in Japanese and English
- Experienced in logistics services
- Aware of Japanese business culture
- Experienced with MS Office (Word and Excel)
- Excellent communication skills

Are you looking for this broad and challenging role? Please send your CV to Gert-Jan van der Lei ([application@nipponrecruitment.com](mailto:application@nipponrecruitment.com)) or call: + 31 6 21257183.