



About Nippon Recruitment

Nippon Recruitment specialises in international recruitment worldwide, with a focus on Japanese companies. On behalf of our customer, a multinational manufacturer of medical devices, we are looking for a

Product Manager, Amsterdam (960) Medical devices, project management, fluency in Japanese

Company information

Our customer is a worldwide manufacturer of medical devices and services, with the European HQ in Amsterdam and the global HQ in Japan.

Job description

As Product Manager you will be responsible for product management of our customers' medical devices and dental instrument product lines. You will be involvement in the development of business plans and product positioning in the market, conducting market research and monitoring competitive activity

- Act as an effective technical advisor/consultant for specific dental products and cooperate with selling divisions to support tactical marketing plans, sales strategies and training programs
- Measure business performance against expectations, report on results, and adjusts strategies and tactics to accomplish business goals
- Establish relationships and/or collaborations within key industry leadership sectors
- Traveling within Europe to support account managers and obtain direct knowledge of dental opportunities
- Product support for the sales team
- Organisation of scientific symposiums and road shows
- Attendance of regional, national and international meetings
- Launch of new products, identifying new product ranges
- Updating Product Training Files

Job requirements

In order to qualify for this versatile and challenging position, required are at least the following criteria:

- Ability to work effectively on teams by working toward consensus
- Demonstrated planning/organizational skills
- Sound judgement, analyses issues, strategic thinking, creative
- Able to present high level information for multiple audiences
- Experienced in communicating technical information and training materials
- Excellent written and verbal communication skills in English, preferably Japanese

Are you looking for this broad and challenging role? Please send your CV to Gert-Jan van der Lei (application@nipponrecruitment.com) or call +31 6 21257183.