



About Nippon Recruitment

Nippon Recruitment specializes in international recruitment worldwide, with a focus on Japanese companies. On behalf of our customer, dedicated to up-to-date eyecare applications, located in Gelderland, we are looking for a

Sales Representative, Gelderland (1074) Fluency in English, Dutch and German

Company information

Our customer is a Japanese eyecare supplier, located in Gelderland.

Job description

Purpose of the role is to support sales and market share in the Benelux, mainly in the Netherlands (70%) and Germany (30%). Target customers are opticians, optometrists, contact lens stores, clinics and hospitals.

- Account management and business development
- Supporting for sales business in Germany
- Communicating with customers in Germany
- Gathering market information and trends
- Planning and implementation of sales promotion activities
- Participating in academic conferences and exhibitions
- Reporting of activity plans, progress and results

Job requirements

- Sales experience in a similar role, incl retail sales
- Fluency in Dutch, English and German
- Experience in customer service role
- Background of medical field is a plus (but not required)

Are you looking for the next step in your career and this broad and challenging role? Please send your CV to Yuko Shiraishi (application@nipponrecruitment.com) or call +31 6 1209 5768.