



About Nippon Recruitment

Nippon Recruitment specializes in international recruitment worldwide, with a focus on Japanese companies. On behalf of our customer, dedicated to up-to-date eyecare applications, located in Gelderland, we are looking for a

Sales Representative, Gelderland Eyecare, Fluency in English and Dutch

Company information

Our customer is a Japanese eyecare services provider, located in Gelderland.

Job description

Purpose of the role is to expand sales and market share in the Benelux, mainly in the Netherlands. Target customers are opticians, optometrists, contact lens stores, clinics and hospitals

- New business, account management and business development
- Gathering market information and trends
- Planning and implementation of sales promotion activities
- Participating in academic conferences and exhibitions
- Collecting accounts receivable
- Reporting of activity plans, progress and results

Job requirements

- Qualifications related to eye care
- Fluency in Dutch and English
- Sales experience in a similar role, incl retail sales

Are you looking for the next step in your career and this broad and challenging role? Please send your CV to Yuko Shiraishi (application@nipponrecruitment.com) or call +31 6 1209 5768.