



About Nippon Recruitment

Nippon Recruitment specialises in international recruitment worldwide, with a focus on Japanese companies. On behalf of our customer, a multinational producer of machinery located in Almere, we are looking for a

Spare Parts Marketing Manager, Almere (1011) Fluency in English, Machinery/Automotive parts

Company information

Our customer produces machinery and equipment which are being used for many applications in various industries.

Job description

As Spare Parts Marketing Manager, you will play a significant role in developing spare parts business and the dealers' after-sales support.

- Working closely with dealers, suppliers and Business Managers to solve spare parts issues
- Setting and proposing company's annual parts sales targets by region
- Developing and planning sales promotional campaigns at regional level
- Leading and motivating regional parts sales representative
- Developing sales and marketing strategies
- Collecting and analysing market price levels by part categories
- Managing efficient parts inventory levels
- Maintaining and improving efficient logistics operations to quality parts supply
- Proposing and executing systematization of parts operations

Job requirements

In order to qualify for this versatile and challenging position, required are at least the following criteria:

- Experienced in machinery or automotive parts sales and marketing, parts inventory management and customer support
- Understanding of mechanical products and market requirements is a must
- 3+ years of managing team(s)
- University degree or equivalent
- Ability to communicate with people who have a different cultural background
- Deep understanding of Incoterms and full process of logistics
- Computer skills and operation experience of SAP is a plus
- Strong analytical skills, global perspective and a good storyteller
- Flexible to travel in and out of Europe for dealer visits
- Near-native English proficiency is a must, fluency in German, French and Italian is highly appreciated
- In possession of valid work permit in the Netherlands (no sponsorship available)

Are you interested? Please send your CV to Izumi Sawada (application@nipponrecruitment.com) or call: +31 6 3013 7769.