



About Nippon Recruitment

Nippon Recruitment specialises in international recruitment worldwide, with a focus on Japanese companies. On behalf of our customer, a subsidiary of a multinational manufacturer of industrial applications located in Eindhoven (NL), we are looking for an

Internal Sales Support Engineer, Eindhoven Thermal Interface Materials, English, International

Company information

Our customer is an industry leader in the manufacturing and distribution of Thermal Interface Materials.

Job description

- Establishing new, and maintaining existing relationships with Customers
- Managing and interpreting Distributor and Direct Customer requirements
- Calculating quotations
- Preparing technical drawings
- Preparing reports and presentations when required by Managing Director
- Recording and maintaining client contact data
- Co-ordinating customer projects
- Support marketing by attending trade shows, conferences and other marketing events, domestic and other European locations
- Providing technical assistance and product education
- Liaising with other members within the group
- Solving client problems with the most appropriate product
- Helping in the design of custom-made products
- Provide training and producing support material for our Distributors
- Working with Production Department using machines to verify design for Customers

Job requirements

In order to qualify for this versatile and challenging position, required are at least the following criteria:

- A good technical background (Degree in an engineering discipline)
- Excellent knowledge of MS products such as Word/Excel
- Ability to use drawing design packages to produce technical drawings
- Team working ability
- The ability to build relationships
- Analytical and problem-solving skills, resilience and tenacity, independent working
- Excellent time keeping, ability to work under tight deadlines
- Good command of the Dutch and English language, both spoken and written
- International travel required, full driving licence

Are you looking for the role of a pioneer and aiming to join our customer, then please send your CV to mrs Sonu Park, application@nipponrecruitment.com).