



About Nippon Recruitment

Nippon Recruitment specialises in international recruitment worldwide, with a focus on Japanese companies. On behalf of our customer, a subsidiary of a multinational manufacturer of industrial applications located near Eindhoven (NL), we are looking for a

Sales Engineer, Eindhoven Industrial, English, International

Company information

Our customer is leader in the design, formulation and production of high-performance Thermal Interface Materials, Elastomeric Connectors and Custom Silicone Extrusions, operating a global network of 9 manufacturing and distribution centers to deliver unprecedented product performance and dependability.

Operations in NL will start in 2024Q4.

Job description

- Establishing new, and maintaining existing relationships with customers
- Managing and interpreting Distributor and Direct Customer requirements
- Customer face-to-face visits
- Preparing web conferences
- Preparing technical drawings and calculating quotations
- Preparing reports and presentations
- Co-ordinating customer projects
- Supporting marketing by attending trade shows, conferences and other marketing events, domestic and other European locations
- Providing technical assistance and product education
- Solving client problems
- Helping in the design of custom-made products
- Providing training and producing support materials for the Distributors
- Working with Production Department using machines to verify design

Job requirements

In order to qualify for this versatile and challenging position, required are at least the following criteria:

- Technical background (Degree qualification in an engineering discipline)
- Excellent knowledge of MS products such as Word/Excel
- Ability to use drawing design packages to produce technical drawings
- Team working ability
- The ability to build relationships
- Analytical and problem-solving skills
- Fluency in English
- Driving license (travelling through Europe required)

Are you looking for the role of a pioneer and aiming for a long-term contract with our customer, then please send your CV to mrs Sonu Park (application@nipponrecruitment.com).