



About Nippon Recruitment

Nippon Recruitment specialises in international recruitment worldwide, with a focus on Japanese companies. On behalf of our customer, a Japanese multinational chemicals manufacturer in Amstelveen, we are looking for a

Sales Representative, Amstelveen (1217) Chemicals, international, hybrid

Company information

Our customer is a Japanese multinational chemicals manufacturer. They are well-known for their own chemical products and also have been manufacturing a broad range of materials for buildings, electronics and so on. They are located in Amstelveen, with the global HQ in Japan.

Job description

The full-time role will start with an introduction to the basics of the position and company (hybrid working will be possible)

- Matching supply and demand
- Negotiation of sales & purchase conditions
- Preparing contracts
- Arranging deliveries and control of payments
- Communicating with HQ Japan and customers in Europe
- Reporting to the local management

Job requirements

In order to qualify for this versatile and challenging position, required are at least the following criteria:

- Experience in a similar role, preferably in international companies in the chemical industry and/or in a Japanese company will be an asset
- Fluency in English, Japanese language skills will be appreciated
- Knowledge of MS Office and EXACT software is preferred
- Strong organizational, numerical and communication skills, with a problem-solving mind
- Valid work permit (no VISA support)

Are you looking for this broad and challenging role? Please send your CV to Wakana Kaitani (application@nipponrecruitment.com).