



About Nippon Recruitment

Nippon Recruitment specialises in international recruitment worldwide, with a focus on Japanese companies. On behalf of our customer, a multinational food supplier located in Amsterdam, we are looking for an

Sales Representative, Amsterdam (1210) Food industry, English, Japanese

Company information

Our customer produces soy sauce and cooking sauces and distribute their products worldwide. They are the offices in the Netherlands, USA and Thailand as well as in Japan.

Job description

As Sales Representative, you will be responsible for expanding business in Europe.

- Account management, business development and new business
- Frequently traveling for business and to visit customers
- Working from the Amsterdam office, communicating in both English and Japanese
- Conducting a training programme with the Sales Manager
- Developing relationships and sales opportunities with food wholesalers in allocated areas
- Reporting on sales activities and results

Job requirements

In order to qualify for this versatile and challenging position, required are at least the following criteria:

- Experience in the food industry is a must (food manufacturers, etc.)
- Fluency in English and Japanese (at least JLPT N3), French is a big plus
- Driving license
- Excellent communication skills, energetic and interested in food as well as different cultures
- Basic IT skills (Microsoft Word, Excel, PowerPoint, etc.)
- Willingness to travel abroad for business trips (in the EU)
- Valid VISA/work permit for the Netherlands

Are you looking for a new step in your career? Please send your CV to Yuko Shiraishi, (application@nipponrecruitment.com) or call +31 6 1209 5768.